



HEXAGON
THE TRADING EXPERTS

Serving Africa for decades

Reliable and innovative

Ready to support under any condition

Partner for the entire value chain

Hexagon Im- und Export GmbH & Co. KG

Bremen/Germany

- # Foreign trading activities roots back into 18th century
- # From the beginning up to today - obliged to Hanseatic merchant traditions and trade habits & practices



- # Since 1992 member of Groupe Rawji (D.R.C.)*, acting as sourcing, buying and financing house for Group's global activities
- # Subsidiaries and sister companies in South Africa, Uganda, India, Dubai, China
- # Long-term experience in serving African Markets
- # Focus on West-/Central-/East Africa and Asia, acting independently
- # Specialist in sourcing and supplying FMCG and technical equipment
- # Own sourcing capacities worldwide with high delivery capacity
- # Large network of subsidiaries and agents in covered markets

	FMGC		Technology/ Industry	Commodities
	Food	Non-Food		
Hexagon Im- und Export GmbH & Co. KG Bremen - Germany	X	X	X	X
Hexagon International Commodity Traders Johannesburg -South Africa		X		X

Our approach: ***Creating long-term business relationship under close and direct contact with supplier and customer, covering the whole value-added chain***

Activities: Broad diversified portfolio on all quality levels

Specialist in sourcing and supplying FMCG and technical equipment

- Food / Food-related products
- Hardware / Spare parts
- Stationary / Office Equipment / IT
- Raw Material / Commodities / Chemicals / Ingredients
- Medical equipment / PPE / C19-related equipment
- Automotive / Spare Parts
- Capital goods / machinery / facility equipment / devices

Supply of

- Packaged goods
- Ready-made products
- Basic Foods
- Special Foods
- Large quantities
- Bulk / LCL / FCL / Single projects
- Vehicles / Machines / Spare



Additional services available:

- Financing
- Logistics
- Insurance
- Inspection Services
- Credit Assessment



Our partners and customers benefit from our large portfolio of services

Sourcing

- Access to of large numbers of suppliers worldwide
- Opportunity to compare prices and qualities enables us to find THE right product
- Long-term relationships with suppliers facilitates competitive prices
- Diversified sourcing means reduction of dependence on one supplier
- High reputation of Hexagon-Group generates advantages in purchase conditions

Confirming & Financing

- Granting financing up to 150 days / special project finance possible
- Access to different providers for financial solutions and products enables choice of optimal solutions for all parties involved
- Confirming - Entering into purchase agreements already negotiated by buyer with seller.
- Comprehensive Due Diligence process before entering into purchase agreements increases security for all parties involved
- Access to of large numbers of suppliers worldwide

Logistics & Insurance

- Own warehouse for storage and consolidation
- Door-to-Door processing available
- Multimodal logistic solutions
- Profound cooperation with international active insurance broker offers broad range of solutions exceeding basic insurance of logistics
- Granting financing up to 150 days / special project finance possible
- Access to different providers for financial solutions and products enables choice of optimal solutions for all parties involved

Advantages for our customers at a glance

- Many years of distribution experience in Africa
- Own Sourcing capacities
- Long-term experience in Financing and Confirming House business
- Broad Network of Logistics Partners
- Insurance Premiums at most competitive level
- Quality check possible
- Loading inspection possible
- Establishment of long-term relationships guarantees sustainable growth
- One-stop-shop > all in one hand
- Direct support for customers
- Personal support on site by agent
- Handling by the German Headquarter in Bremen
- Supply to key accounts and local distributors
- Exclusive distribution of reputable and wide-known products
- After-Sales-Service
- Project management and finance

Our approach:

We build long-term relationships with our customers and partners – reliable, efficient, sustainable, at eye level !



FMCG Food & Non-Food

Handling of recurring large shipments of different food products with intermediate finance from Europe, Asia and South America into DRC



Global sourcing and supply of basic foods with financing to several western- and centralafrican countries



Market introduction of german premium brand for baking ingredients and mixes in westernafrican countries in cooperation with manufacturer



White label products for DRC and South Sudan in cooperation with subsidiary in Uganda



Recurring supply of snack products into Uganda to furthe distribution



Sourcing, supply and financing of detergent, tooth paste, razor blades to Mozambique



Permanent supply of perfum fragrants and skin care products from Europe and China to Ghana, furthermore active support during planning and implementation of customers own label incl. establishment of local production



Supply of light bulbs and other lightning products to several eastern african countries



Sourcing and revolving supply of batteries into DRC and Uganda



Supply of stationary to different central-/ western african countries



Technic & Commodities

Processing and handling of revolving shipments of commercial vehicles and SUV incl. supply of spare parts from Europe and Asia to DRC, acting as appointed intermediate dealer



Sourcing und delivery of conveyor belts, spare parts, welding material as well as several technical spare parts to Nigeria and Egypt)



Sourcing, revolving supply and financing of Gensets, pumps, tool sets and different hardware to Malawi



Supply of construction material, office furniture, IT equipment for new HQ of DRC-bank#1, regular recurring supply of stationary and ATM-technology, spare parts and more



Sourcing, supply and financing of smart TV-sets to Ghana



Supply and financing of production line for PVC-products incl. regular supply of raw material to Ghana

Supply and financing of PVC-pellets to Togo and Ghana



Supply of oils and other ingredients for production of cosmetics to DRC and Malawi



Supply and financing of Toyota consumer vehicles and spare parts to Ghana



Headquarter

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We offer full service with long-term experience!